

RELIAQUEST GREYMATTER

For Retail Organizations

FORCE-MULTIPLYING SECURITY OPERATIONS.

With ReliaQuest GreyMatter Open XDR-as-a-Service, retail organizations get increased visibility while decreasing complexity and risk to make their cybersecurity program more effective.

Customer Proof: Fortune 1000 Retailer

BEFORE RELIAQUEST	<ul style="list-style-type: none"> ✗ Underutilization and lack of ROI on technology investments ✗ Overextended staff, plagued by alert fatigue and lack of actionable reporting ✗ Untuned technologies and lack of customized alerting with no strategy for content development or optimization
OUR SOLUTION	<ul style="list-style-type: none"> ✓ A unified threat detection, investigation, response, and resilience platform that connects and automates workflows across existing technologies ✓ Reliable detection content enriched with threat intelligence, prioritized by business risk and impact
THE RESULTS	<ul style="list-style-type: none"> ✓ Within first 90 days, improved visibility by 42% ✓ Within 9 months, increased Kill Chain Coverage by 100% and expanded MITRE ATT&CK coverage across 66 techniques ✓ Decreased threat response time from 18 days to 48 hours

GreyMatter is helping retail organizations reduce false positives and duplicate alerts by 88.52%, saving customers an average of 475.3 hours a month and giving them the confidence to proactively tackle the most challenging business issues.

What Customers Are Saying

TREY TUNNELL
Director of Cybersecurity Operations, Floor & Décor

“ReliaQuest delivers huge benefits for our team – they’re helping us gain better visibility and efficiency using our existing toolset. The combination of the GreyMatter platform and 24/7 services makes it easier to assess information and automate some of the low-brain, high-calorie activities out of my engineer’s hands – allowing my small team to be more proactive about managing risk.”

BECKY GOZA
Sr. Manager of Information Security, Love’s Travel Stops

“We previously used another SOC-as-a-Service provider. Every time we wanted a new rule or alert created or a new log source ingested, there were additional costs and delays. With ReliaQuest, we can pivot seamlessly to address the ever-changing landscape. Recently, when we needed help with an enterprise cloud initiative, ReliaQuest delivered the expertise and partnership we needed to meet our tight project timelines.”

“The GreyMatter platform is a one-stop shop for both of our teams. What ReliaQuest is doing to couple their technology with a service is highly advantageous – it’s actually a life saver for the customer.”

Chief Information Security Officer, Fortune 500 Specialty Retailer

About ReliaQuest

ReliaQuest, a global leader in Open XDR-as-a-Service, is the force multiplier for security operations teams. ReliaQuest GreyMatter is a cloud-native Open XDR platform that brings together telemetry from any security and business solution, whether on-premises, or in one or multiple clouds, to unify detection, investigation, response and resilience. ReliaQuest combines the power of technology and 24/7/365 security expertise to give organizations the visibility and coverage they require to make cybersecurity programs more effective.

Hundreds of Fortune 1000 organizations trust ReliaQuest GreyMatter to operationalize security investments, ensuring teams focus on the right problems while closing visibility and capability gaps to proactively manage risk and accelerate initiatives for the business. ReliaQuest is a private company headquartered in Tampa, Fla., with multiple global locations. For more information, visit www.reliaquest.com.