



TOOLS GALORE, BUT FINANCIAL SERVICES CAN'T BANK ON SECURITY EFFICACIES

Continuing tools sprawl and lack of meaningful metrics hinder progress

19+

Average number of IT security tools at a financial service organization

ONLY **17%** TOOLS CONSIDERED VITAL TO PRIMARY OBJECTIVES

ON DEPLOYMENT OF MULTIPLE SECURITY TOOLS AND TECHNOLOGIES, PERCENT OF RESPONDENTS WHO SAY SECURITY TEAMS:

17%

X Able to respond to incidents more effectively

60%

X Have more difficulty determining the source of security incidents

45%

X Have less visibility into the overall security stack

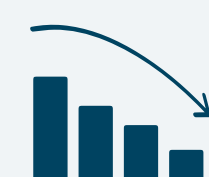
SECURITY DECISION MAKERS AGREE:



95% Adding tools faster than can be productively used

Current tools are underutilized

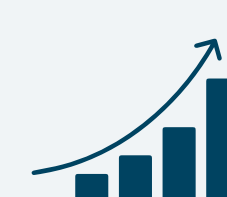
85%



81% Unable to integrate our security technologies together

Number of security technologies in use is increasing our level of risk

95%



73% Resources will continue to remain the same in the next 12 months

BUT **96%** EXPECT THE NUMBER OF TOOLS TO INCREASE IN THE NEXT 12 MONTHS!

METRICS FALL SHORT OF MEASURING EFFICACIES AND ROI:

70%



Number of vulnerabilities

67%



Percent increase in visibility

23%



Visibility across environment

WHAT SECURITY TEAMS IN THE FINANCIAL INDUSTRY WANT:

100%

Integration/Automation of disparate tools

97%

Better visibility across tools

61%

Ability to report security posture to Board



HOW RELIAQUEST GREYMATTER DELIVERS:



Singular visibility by integrating your tools



Automation across the entire security lifecycle



Actionable metrics that matter

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